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2 FACTORIES IN ASIA

Over 400,000 sq ft of combined factory space and over 800 employees in Vietnam and China

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- KITCHEN CABINETS**
- SUGI (JAPANESE CEDAR) LUMBER**
- WALL PANELS**
- DECKINGS**
- SOLID COUNTERTOPS**

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The Kitchen Cabinets Market

**A \$17.1 BILLION MARKET
WITH A CAGR OF 6.3%**

Kitchen cabinets are an essential part of any home renovation project, and the market for kitchen cabinets in the USA is large and growing. The kitchen cabinet market is expected to reach \$17.1 billion by 2025, growing at a CAGR of 6.3% from 2020 to 2025.

WE BRING ONE OF
THE LARGEST AND
MOST MODERN
KITCHEN CABINETS
FACTORIES IN ASIA
DIRECTLY TO THE
US MARKET

The demand for kitchen cabinets is primarily driven by the growth in the real estate sector and the increasing preference for modern and modular kitchen designs.

The market for kitchen cabinets in the USA is segmented based on material, product type, and distribution channel. The most commonly used materials for kitchen cabinets are wood, laminates, metal, and glass. Wood is the most popular material, accounting for the majority of the market share. Product types include stock cabinets, semi-custom cabinets, and custom cabinets. Stock cabinets are the most commonly used type, as they are readily available and cost-effective. Semi-custom and custom cabinets are more expensive but offer greater flexibility in design.



The distribution channels for kitchen cabinets in the USA include specialized kitchen and bath retailers, home centers, and e-commerce platforms. Specialized kitchen and bath retailers account for the majority of the market share, as they offer a wide range of products and services, including installation and design. Home centers are also significant players in the market, offering a range of cabinets and accessories for DIY enthusiasts. E-commerce platforms are also gaining popularity, as they offer convenience and competitive pricing.



WHY YOU SHOULD IMPORT CABINETS FROM VIETNAM?

The kitchen cabinets market in the USA is highly competitive, with a large number of players operating in the market. As a result, many companies are looking for ways to reduce costs while maintaining quality. One option that has become increasingly popular is importing kitchen cabinets from Vietnam. In this article, we will explore the advantages of importing kitchen cabinets from Vietnam into the USA.

Firstly, one of the most significant advantages of importing kitchen cabinets from Vietnam is cost savings. Labor costs in Vietnam are lower than in the USA, and as a result, manufacturing costs are significantly lower. This means that importing kitchen cabinets from Vietnam can result in significant cost savings, which can be passed on to consumers.

Secondly, the quality of kitchen cabinets produced in Vietnam is excellent. Many manufacturers in Vietnam use modern equipment and follow international standards for quality control. As a result, the finished products are of high quality and meet or exceed the standards of the US market. This means that importing kitchen cabinets from Vietnam does not necessarily mean compromising on quality.

Thirdly, importing kitchen cabinets from Vietnam can be a time-efficient process. Many manufacturers in Vietnam have experience in exporting to the USA, and as a result, they are familiar with the logistics and regulatory requirements of the US market. This means that the lead time for importing kitchen cabinets from Vietnam can be relatively short, which can be beneficial for companies that need to meet tight deadlines.

Fourthly, importing kitchen cabinets from Vietnam can provide companies with access to a wider range of materials and designs. Vietnam has a rich supply of natural resources, including bamboo and other hardwoods, which can be used in the production of kitchen cabinets. Additionally, many manufacturers in Vietnam are highly skilled in traditional woodworking techniques, which can result in unique and stylish designs.

Finally, importing kitchen cabinets from Vietnam can help companies to diversify their supply chain. Relying on a single supplier can be risky, as disruptions such as natural disasters or political instability can impact the supply chain. Importing kitchen cabinets from Vietnam can help companies to spread their risk and ensure that they have access to a reliable supply of high-quality products.

In conclusion, importing kitchen cabinets from Vietnam into the USA can provide companies with a range of advantages, including cost savings, high-quality products, time efficiency, access to a wider range of materials and designs, and diversification of the supply chain. With the kitchen cabinets market in the USA becoming increasingly competitive, importing from Vietnam is an option that many companies are considering in order to gain a competitive edge.



WHY YOU SHOULD IMPORT FROM OWEN CABINETS

WE ARE ONE OF THE LARGEST AND MOST MODERN KITCHEN CABINETS IN ASIA

Importing kitchen cabinets from Vietnam can be more tax-effective for a USA company than importing from China due to the difference in trade agreements and tax policies between the two countries.

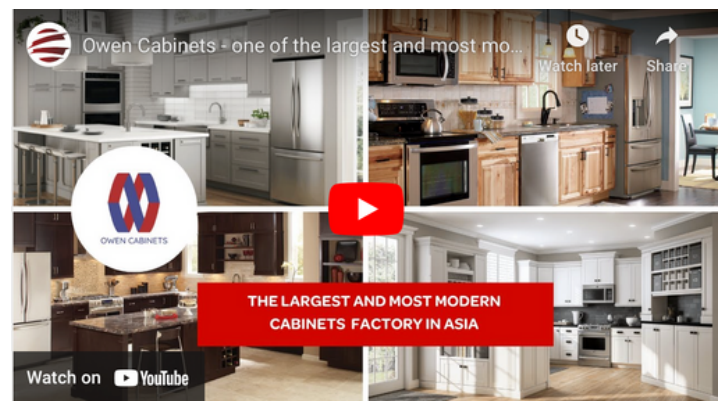
Vietnam is a member of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP), which offers preferential tariffs and reduced trade barriers for member countries, including the USA. Under the CPTPP, USA companies importing kitchen cabinets from Vietnam can benefit from reduced tariffs, which can result in significant cost savings. Additionally, Vietnam has a Bilateral Trade Agreement with the USA, which further promotes trade and investment between the two countries.

In contrast, the USA has imposed tariffs on a wide range of products imported from China due to trade disputes between the two countries. The ongoing US-China trade war has resulted in the imposition of tariffs on billions of dollars worth of goods, including kitchen cabinets. As a result, importing kitchen cabinets from China can result in higher costs for USA companies due to the tariffs imposed on these products. Furthermore, importing kitchen cabinets from China can result in higher import duties due to the classification of the product. The Harmonized Tariff Schedule (HTS) is used to classify goods imported into the USA, and the duty rate applied is determined by the HTS code. The HTS code for kitchen cabinets from China may be subject to higher import duties due to the country of origin, while the same product imported from Vietnam may be classified differently, resulting in lower import duties.

In conclusion, importing kitchen cabinets from Vietnam can be more tax-effective for a USA company than importing from China due to the difference in trade agreements and tax policies between the two countries.

USA companies can benefit from reduced tariffs and import duties when importing from Vietnam, while importing from China may result in higher costs due to tariffs and higher import duties. As a result, many USA companies are turning to Vietnam as a cost-effective alternative to China for importing kitchen cabinets.

WATCH OUR PRESENTATION



KITCHEN CABINETS

ONE OF THE LARGEST AND MOST MODERN FACTORIES IN ASIA



CABINETS

FACT SHEET

FACTORY DETAILS

STATE OF ART

Fully automated production lines

Excellence in finishing guaranteed by our Italian CEFLA painting line

LOCATION

VIETNAM

PRODUCTION CAPACITY

200,000 CABINETS A MONTH

CERTIFICATIONS

ISO 9001 & FSC

BUILT UP AREA

300,000 SQ FT (30,000 M2)

EXPORT VOLUME

350 CONTAINERS A MONTH

EMPLOYEES

850+



KITCHEN CABINETS

ONE OF THE LARGEST AND MOST MODERN FACTORIES IN ASIA



CABINETS

FACT SHEET

FULL DESCRIPTION

Based in Vietnam, and with subsidiaries in London (UK) and Florida (USA), we are one of the largest and most modern cabinets factory in Asia.

With over 300,000 square feet of built-up area, Owen Cabinets is equipped with the world's most advanced machines, including fully automated production lines, such as a state-of-art Italian CEFLA automatic painting machine.



Owen Cabinets is also proud to be ISO 9001 and FSC Certified, so that our customers can be sure that our quality is outstanding and our products are manufactured with upmost respect for the environment.

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CABINETS**



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FUJIAN WOOD



JAPANESE CEDAR SPECIALIST

**THE LARGEST
FACTORY OF
JAPANESE CEDAR
PRODUCTS IN FUJIAN
PROVINCE**

With a production capacity of
over 150 containers per
month

WE ARE PROUD TO BE

**FSC
CERTIFIED**



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FOREVER**
FSC - C 178436



**S4S/E4E
DECKING**



WALL PANELS



FENCING



**FINGER JOINTED
PRIMED BOARDS**

WOOD FENCES: \$7.3 BILLION MARKET

Wooden fences have been a staple in American yards for centuries, and for good reason. They offer privacy, security, and a classic look that can complement any style of home. In recent years, the market for wood fences in the United States has continued to grow, despite the rise of alternative materials like vinyl and composite.

According to a report by Grand View Research, the wooden fencing market in the United States was valued at \$7.3 billion in 2020 and is expected to grow at a compound annual growth rate (CAGR) of 3.9% from 2021 to 2028. This growth can be attributed to several factors, including the increasing demand for privacy and security, as well as the desire for sustainable and natural building materials.

One major trend in the wooden fencing market is the rise of customization. Homeowners are increasingly looking for unique fence designs and finishes that reflect their personal style.

THIS HAS LED TO A SURGE IN THE POPULARITY OF SPECIALTY WOODS LIKE JAPANESE CEDAR (SUGI), WHICH OFFERS NATURAL BEAUTY AND DURABILITY, IN ADDITION TO THE FACT THAT IT IS POSSIBLY THE MOST TRADITIONAL SPECIES OF WOOD USED IN GARDENING AND LANDSCAPING IN THE WHOLE WORLD, WITH OVER 1000 YEARS OF RECORDED USE IN ASIA.

Another factor driving the growth of the wooden fencing market is the increasing popularity of outdoor living spaces. As more homeowners invest in creating beautiful, functional outdoor areas for entertaining and relaxation, the demand for fencing that complements these spaces has grown. Wooden fences are a popular choice for creating defined outdoor spaces and adding visual interest to yards and gardens.

The demand for sustainable building materials has also contributed to the growth of the wooden fencing market. Wood is a renewable resource that can be harvested responsibly, making it a more environmentally friendly choice than many alternative materials. In addition, wooden fences can be easily recycled or repurposed at the end of their useful life, reducing waste and minimizing environmental impact.

Despite the growing popularity of alternative materials like vinyl and composite, wooden fences remain a top choice for many homeowners in the United States. They offer a timeless look, natural beauty, and unmatched customization options that make them a popular choice for any home style or budget. With the continued growth of the wooden fencing market, it's clear that these classic fences will continue to be a fixture in American yards for years to come.

WE ARE ONE OF THE LARGEST PRODUCERS OF SUGI (JAPANESE CEDAR) FENCES IN CHINA, WITH THE CAPACITY TO EXPORT OVER 150 CONTAINERS A MONTH

THE GROWING POPULARITY OF JAPANESE CEDAR (SUGI) IN THE US MARKET

WE ARE PROUD TO BE

FSC CERTIFIED

FUJIAN WOOD



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FOREVER**

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Japanese Cedar (SUGI) is a versatile and durable wood that has been used in construction and landscaping for centuries. In recent years, the use of Japanese Cedar in fencing and landscaping has grown in popularity in the United States. This can be attributed to several factors, including its natural beauty, durability, and sustainability.

SUGI is a popular choice for fencing due to its natural resistance to rot and decay. This means that cedar fences can last for decades with minimal maintenance, making them a cost-effective choice for homeowners. In addition, cedar is a lightweight wood that is easy to work with, making it a popular choice for DIY fence projects.

Another factor driving the growth of cedar in fencing is its natural beauty. Cedar has a warm, rich color and a unique grain pattern that can add visual interest to any yard. Cedar fences can be stained or painted to match any home style or design aesthetic, making them a popular choice for homeowners who want a custom look for their yard.

Japanese Cedar is also a sustainable choice for fencing and landscaping. Cedar trees grow quickly and can be harvested responsibly, making them a more environmentally friendly choice than many other types of wood. In addition, cedar is a renewable resource that can be easily recycled or repurposed at the end of its useful life.

In addition to fencing, cedar is also a popular choice for landscaping. Cedar mulch is a natural and effective way to suppress weeds and retain moisture in garden beds. Cedar planters and raised beds are also popular, as they offer a natural and durable alternative to plastic or metal planters.

The use of cedar in landscaping and fencing is not just limited to residential properties. Cedar is also a popular choice for commercial and public spaces, such as parks, golf courses, and resorts. Its natural beauty and durability make it a popular choice for creating a welcoming and inviting outdoor space.

In conclusion, the growing use of cedar in fencing and landscaping in the United States can be attributed to its natural beauty, durability, and sustainability.

Cedar fences and landscaping elements offer homeowners and property managers a cost-effective and eco-friendly choice that can add value and visual interest to any property. As the trend towards sustainable and natural building materials continues to grow, it's clear that cedar will remain a popular choice for years to come.

SUGI

JAPANESE CEDAR



FACT SHEET

SUGI

SCIENTIFIC NAME

Cryptomeria Japonica

JANKA HARDNESS

320 lbf (1,420 N)

WEIGHT (DRIED)

23 lbs/ft3 (360 kg/m3)

COMMON USES

Wall panels, internal decoration, deckings, fences, beams, and small specialty items.

USUALLY

AVAILABLE AS

WALL PANELS
FENCING
DECKING
BEAMS

POPULAR SIZES

15mm X 140mm X 1830mm;
19mm x 140mm x 1830mm;
17mm x 140mm x 1830mm;
17mm x 184mm x 1830mm;
17mm x 184mm x 2438mm;



SUGI

JAPANESE CEDAR



FACT SHEET

FULL DESCRIPTION

Common Name(s): Sugi, Japanese Cedar

Scientific Name: Cryptomeria japonica

Distribution: Endemic to Japan; commonly grown on plantations within Asia

Tree Size: 100-165 ft (30-50 m) tall, 6-10 ft (2-3 m) trunk diameter

Average Dried Weight: 23 lbs/ft³ (360 kg/m³)

Specific Gravity (Basic, 12% MC): .33, .36

Janka Hardness: 320 lbf (1,420 N)

Modulus of Rupture: 5,280 lbf/in² (36.4 MPa)

Elastic Modulus: 1,109,000 lbf/in² (7.65 GPa)

Crushing Strength: 4,060 lbf/in² (28.0 MPa)

Shrinkage: Radial: 2.1%, Tangential: 6.8%, Volumetric: 10.5%, T/R Ratio: 3.2



Color/Appearance: Heartwood is typically reddish brown. Sapwood is straw colored and clearly demarcated from the heartwood. Knots are common. Sometimes the wood is traditionally charred black (increasing its fire and rot resistance) using a Japanese technique known as shou sugi ban; such flame-treated planks are commonly used as siding.

Workability: Generally easy to work with hand or machine tools, though knotty areas can be troublesome. Responds poorly to steam bending. Glues, stains, and finishes well.

Comments: Sometimes called Japanese Cedar, the wood is in the Cupressaceae family, which includes many cedar-like species. Like most cedars, the wood is soft, light, aromatic, and resistant to decay. Sugi is a commercially important softwood species within Japan, and is commercially grown for many construction purposes. According to legend, in the early 1600s there was a feudal lord in Japan who was too poor to donate a stone or bronze lantern at the funeral of the deceased shogun. Instead, he proposed to plant a row of trees along the avenue which led to the temple where the shogun was buried. These trees still line the path to the temple, and are considered some of the most stately and impressive displays of trees in all of Japan.

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BUTCHER BLOCKS

SOLID COUNTERTOPS



FACT SHEET

BUTCHER BLOCKS

SPECIES AVAILABLE

- Birch
- European Walnut
- Beech
- Eucalyptus
- Acacia

STRUCTURE

Solid

BUILDING METHOD

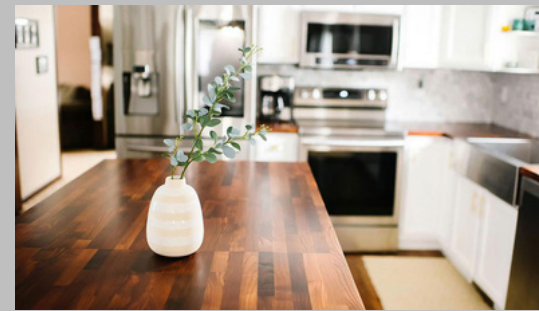
Finger Jointed
&
Edge Glued

COMMON USES

- Kitchen countertops
- Dining tables
- Office furniture
- Bathroom cabinets

POPULAR SIZES

- 4 ft - 50 in. L x 25 in. D x 1.5 in. T
- 6 ft - 74 in. L x 25 in. D x 1.5 in. T
- 8 ft - 98 in. L x 25 in. D x 1.5 in. T
- 10 ft - 120 in. L x 25 in. D x 1.5 in. T



BUTCHER BLOCKS

SOLID COUNTERTOPS



FACT SHEET

FULL DESCRIPTION

Fujian Wood Birch Butcher Block Countertops are a stunning addition to any project. Birch is as appealing as it is practical. It is one of the most popular countertops throughout the world. The birch is a slow-growth, closed grain hardwood harvested from sustainable forests. This countertop is a durable hardwood and has similar looks and physical properties to hard maple. Birch is known for its ease of sanding, finishing, and clean look with a consistent color.

Fujian Wood countertops are made of solid wood staves which are finger jointed and edge glued for a classic butcher block look. A variety of species are available so you can pick a color and style that works for your space. The countertops are sold unfinished, giving you freedom to customize your piece. Remember that wood is a product of nature. The allure of a pure wood product is that no two grain patterns, textures or colors are identical. Wood is affected by soil contents, climate, growth patterns and many other factors. These wonderfully unique features will ensure a one of a kind look for your remodel. Differences in grain, coloring or mineral streaking, as it occurred in nature, will not be considered a defect or reason for a replacement. Wood will also change with time, gradually responding to its environment, and aging with beauty.



ELEGANCE AND FUNCTIONALITY

Butcher Block is highly durable, safe for food preparation and adds natural warmth and beauty to your home.

FINISHED VS. UNFINISHED

Common Butcher Block sealing and finishing options are mineral oil and polyurethane based lacquers, which can drastically change the appearance.

SOLID HARDWOOD CONSTRUCTION WITH NO FILLERS

The original durability of your 100% Butcher Block can easily be sanded down and refinished at any time.

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